

Tax tips and super strategies to help you prepare for the end of financial year

The lead-up to June 30 is a great time to review your financial situation to make sure you take advantage of end of financial year strategies and concessions available to you. The following tax and super strategies could minimise your tax bill and maximise your retirement savings.

EOFY tax strategies

Most people wait until it's time to lodge their tax return before thinking about tax deductions they can claim. However, being prepared ahead of time could help you take advantage of additional strategies and further increase your tax savings. Types of deductions include:



Work-related expenses



Home-office expenses



Income protection insurance



Your investments

Work-related expenses

To claim a deduction for a work-related expense, there are three conditions you need to meet:

- 1 The expense relates directly to you earning income.
- 2 You spent the money yourself and weren't reimbursed.
- 3 You kept a record (generally a receipt).

Don't forget to keep receipts for work-related expenses such as uniforms, safety equipment and education throughout the year, as these may be tax-deductible.



Home office expenses

If you work from home, you may be able to claim a deduction for work related expenses, such as:



Electricity



Phone



Internet



Equipment

The methods available to calculate working from home deductions are the 'revised fixed rate' and 'actual cost' methods.

While the actual cost method remains unchanged, the revised fixed rate method has been updated, making it easier to calculate expenses and avoid time-consuming apportionment calculations. Visit the ATO website or talk to your tax agent to see which method is right for you.

Income protection premiums

If you have an income protection policy that isn't part of your super fund, you may be able to claim the premiums as a tax deduction.

Your investments

Investment expenses

Expenses incurred while earning investment income may be tax-deductible. These include:



account-keeping and management fees



interest payments



property maintenance and repairs

Talk to your tax agent about which expenses are immediately deductible and which can be claimed over future financial years.

Prepay investment loan interest

If you have an investment loan, you can prepay up to 12-months' interest in advance. You may be able to claim a tax deduction for the prepayment in this financial year (subject to the relevant prepayment rules), which may work well if your total taxable income is going to be lower in the next financial year.

Review investment ownership

If you have investments in your personal name, transferring ownership to your spouse (if they are on a lower marginal tax rate) or self-managed super fund (conditions apply), may reduce your tax bill on future investment income and capital gains.

However, these transfers may have capital gains tax (CGT) implications so it's important to seek tax and legal advice before proceeding.

Managing capital gains

It's important to assess if you have made any capital gains or losses from your investments. The most common way you realise a capital gain (or capital loss) is by selling assets such as property, shares or managed fund investments. Managed funds also distribute capital gains which you must report in your tax return. The Australian CGT system is quite complex so it's important to consult your tax agent.

EOFY super strategies

Salary sacrifice

Most employees receive super guarantee (SG) contributions from their employer of at least 10.5% of their salary.¹ Adding to these contributions directly from your gross (before-tax) salary can be an easy and tax-effective way to top up your super. This is called salary sacrifice, and it can be a great way to help you save for the lifestyle you want in retirement.

Make sure you check with your employer to see whether salary sacrifice is available.

Some of the benefits of salary sacrifice are:

- It's simple, automatic and consistent.
- You can reduce your taxable income.
- Salary sacrifice contributions are paid from your before-tax salary and are generally taxed at 15% instead of your marginal rate (plus Medicare levy).² Note: there are limits to the amount you can salary sacrifice without incurring extra tax.
- The difference in taxation may mean more money is available to invest in super than if you were to receive the money as after-tax income and then invest it.
- Future earnings on contributions made to super are taxed at a maximum of 15%, whereas any earnings on investments outside of super may be taxed at a higher rate, depending on your taxable income.

Personal tax-deductible contributions

Anyone who is eligible to contribute is also eligible to claim a personal tax deduction for their contributions.³ Therefore, if your employer doesn't offer salary sacrifice, you are self-employed or only derive income from passive investment (such as a share portfolio), you may be able to make a personal tax-deductible contribution to reduce your taxable income.

Personal deductible contributions count towards your concessional contributions (CC) cap, which is \$27,500 for the 2022–23 financial year.

You may be able to contribute even more if you did not fully utilise your CC cap in a year (from 1 July 2018 onwards) and are eligible to carry those unused amounts forward to use in a later year. To be eligible your total super balance must have been less than \$500,000 at the end of the prior financial year.

Making personal tax-deductible contributions to your super may prove timely if you have made a considerable capital gain from the sale of a property or shares, as your deductible contribution may help to offset your assessable capital gain and could also reduce your marginal tax rate.

For this strategy to be effective, you need to have sufficient taxable income to offset with the personal tax-deductible contribution. Talk to your financial adviser about the best way to implement this strategy.

See how salary sacrifice can be a tax-effective way to save

Kate earns \$70,000 p.a. and pays tax at 34.5% including (Medicare levy).

Kate decides to boost her super by salary sacrificing \$50 per week of her before-tax income. If she received this as salary she would have been left with \$32.75 after tax. However, as her salary sacrifice contributions will only be subject to 15% contributions tax, Kate's net super contribution will be \$42.50 each week. This results in almost an extra \$10 per week to invest for her retirement.

In addition, any investment earnings in super will be taxed at 15% instead of Kate's higher income tax rate, if she invested the money outside super instead.



\$32.75

a week out of her take-home pay



\$42.50

invested into her super

case study

Take advantage of government co-contributions

To encourage you to save for your retirement, eligible people may receive a matching contribution from the government, called a co-contribution. If your total income is less than \$57,016 in the 2022–23 financial year and at least 10% of your income is derived from employment activities (including self-employment), you may be entitled to a government super co-contribution. The co-contribution is calculated as 50% of your after tax contribution up to a maximum of \$500. Where you earn over \$42,016 in 2022–23 financial year, the government co-contribution reduces by 3.33 cents for every dollar you earn over that amount and cuts out completely once your total income reaches \$57,016 p.a.⁴

When determining eligibility for the government co-contribution, earnings that are salary sacrificed to super and reportable fringe benefits come under the definition of total income. If you fit within the income thresholds outlined above, and satisfy some other conditions, contributing to your super from your after-tax salary before the end of the financial year may be a great way to top up your super, and get an extra boost from the government.

Split super contributions with your spouse

Up to 85% of your taxable contributions such as SG, salary sacrifice and personal tax-deductible contributions can be transferred to your spouse's super. You can do this every year, once the financial year has ended.

If the receiving spouse is over preservation age but under age 65 at the time of the split request, they must declare they aren't retired. Splits cannot take place once the receiving spouse turns 65.

Here's how splitting your super can help:

- Transferring contributions to an older spouse could enable them to access more retirement money earlier.
- Transferring money to a younger spouse could enable the older spouse to receive more Age Pension by delaying the date their super becomes an assessable asset for Centrelink purposes.
- The transferred amount doesn't count towards the receiving spouse's contributions cap.⁵
- Transferring contributions to a spouse may allow a couple to equalise their balances and maximise the combined amount they can use to commence tax-free pensions, as each of them is limited by a transfer balance cap (currently \$1.7m but will be indexed to \$1.9m on 1 July 2023).

Super splitting is not offered by all funds, so you will need to check if your fund offers this feature.

Spouse contribution tax offsets

This strategy may be available if you make after-tax contributions directly to your spouse's super account – these are known as eligible spouse contributions.

As well as increasing your spouse's super balance, another advantage of making a spouse contribution is that you may be eligible for a tax offset, which reduces the tax you pay on your own taxable income.

If your spouse's assessable income, reportable employer super contributions and reportable fringe benefits are under \$37,000 p.a., you may receive an 18% tax offset up to the first \$3,000 you contribute on their behalf (i.e. there is a maximum tax offset of \$540 p.a.). The offset operates on a sliding scale and phases out to zero once your spouse's income exceeds \$40,000 p.a.

You can open a super account in your spouse's name and make contributions from your after-tax pay, or make the contributions to your spouse's existing super account.

Spouse contribution eligibility

To take advantage of this strategy in 2022–23, your spouse needs to be under age 75 when the spouse contribution is made to their super account.

A word on contributions caps

When considering any super strategy, it's important to assess how much you are contributing to super in any one financial year. The government has set annual limits known as contributions caps.

The contributions caps for 2022–23 are:

- \$27,500 for before-tax (concessional) contributions, regardless of age. This cap may be higher if you have any unused concessional contributions cap amounts left over from previous financial years (since 1 July 2018), and your total super balance was under \$500,000 on 30th June 2022.
- \$110,000⁶ for after-tax (non-concessional) contributions, or up to \$330,000 under the bring-forward rule if you are under 75 at any time during the financial year you make the contribution.
- Your non-concessional cap will also depend on your total superannuation balance, which you can find through ATO online services accessible via MyGov.

Note: From 2022–23 onwards, new rules allow people between age 67 and 75 to make non-concessional contributions under the bring-forward rule without having to meet the work test. You just need to be under age 75. This is a great opportunity to increase super savings before or even during retirement. However, if you want to claim a tax deduction for that contribution you will still need to meet the work test.

How your financial adviser can help

- Simplify your end of financial year preparations.
- Recommend strategies to help you minimise tax and maximise your super.
- Create a financial plan and work with you to meet your financial and lifestyle goals.



- 1 The SG rate is 10.5% until end of financial year 2022–23. After that it will increase gradually each financial year by 0.5% until it reaches 12% on 1 July 2025.
- 2 Individuals whose combined income and non-excessive concessional contributions are greater than \$250,000 pay an additional 15% Div 293 tax on some or all non-excessive concessional contributions. Salary sacrifice contributions are subject to the concessional contributions cap which includes the basic concessional contributions cap of \$27,500 in the 2022–23 financial year and any carry forward unused concessional contributions amount that an individual is eligible to use.
- 3 Note, from 1 July 2022 people generally aged between 67 and 74 will need to satisfy a work test or a work test exemption to be eligible to claim a tax deduction for their personal superannuation contributions.
- 4 Total income equals assessable income plus reportable fringe benefits plus reportable employer super contributions, less business deduction (other than for work related expenses or personal super contributions). Thresholds are for the 2022–23 financial year.
- 5 The original contribution made does count towards the concessional contributions cap.
- 6 In the 2022–23 financial year, the basic non-concessional contribution cap is reduced to nil where your total super balance is \$1.7 million or more. In addition, if you trigger the bring-forward rule in 2022–23, the maximum cap will be reduced if your total super balance is \$1.48 million or more on 30 June 2022. In next financial year (ie 2023–24), the basic non-concessional contribution cap is reduced to nil where your total super balance is \$1.9 million or more and if you trigger the bring-forward rule in 2023–24, the maximum bring-forward cap of \$330,000 will be reduced if your total super balance is \$1.68 million or more on 30 June 2023.

Avanteos Investments Limited ABN 20 096 259 979, AFSL 245531 (AIL) is the trustee of the Colonial First State FirstChoice Superannuation Trust ABN 26 458 298 557 and issuer of the FirstChoice Personal Super, FirstChoice Wholesale Personal Super, FirstChoice Pension, FirstChoice Wholesale Pension and FirstChoice Employer Super. This document may include general advice but does not consider your individual objectives, financial situation, needs or tax circumstances. You can find the Target Market Determinations (TMD) for our financial products at www.cfs.com.au/tmd, which include a description of who a financial product might suit. You should read the relevant Product Disclosure Statement (PDS) and Financial Services Guide (FSG) carefully, assess whether the information is appropriate for you, and consider talking to a financial adviser before making an investment decision. You can get the PDS and FSG at www.cfs.com.au or by calling us on 13 13 36. Tax considerations are general and based on present tax laws and may be subject to change. You should seek independent, professional tax advice before making any decision based on this information. AIL is not a registered tax (financial) adviser under the Tax Agent Services Act 2009 and you should seek tax advice from a registered tax agent or adviser if you intend to rely on this information to satisfy the liabilities or obligations, or claim entitlements that arise under a tax law. Published as at April 2023. 28979/FS7840/0423